

Switzerland „Gem of Europe“



Your Incoming and Concierge partner in
Switzerland



incento travel experience
exclusive travel concepts

incento travel experience
Hochstrasse 112
CH – 8330 Pfäeffikon (Zürich)
Switzerland

Phone +41 44 687 30 08
Phone +41 43 526 10 02
Mobile +41 79 386 12 01
Mail info@incento.ch
Web www.incento.ch

SUMMARY

incento travel experience acts as incoming agent for international clients, operating throughout Switzerland as well as covering the neighbouring countries, and offers a selection of destinations at competitive prices.

incento travel experience addresses its various services in particular to private clients, executives and companies from all over the world.

OFFER

We are in particular focussing on travel projects and local services in Switzerland. Specialised in „Incoming and Concierge Services“, we are also well prepared for *tailor made* exclusive journeys in *Switzerland* (sightseeing and leisure tours) and *abroad* (incentives, adventure tours, 4x4 off-road tours). For all these guest's requirements, we offer a luxurious limousine service as well as a private Rent-a-Driver for the customer's vehicle.

DESTINATIONS SWITZERLAND

Switzerland, although a small country has a vast treasure of historical, cultural and geographical highlights. That is most likely the reason why this country is called a „gem in the middle of Europe“. It is indeed worth to visit its four very individual regions, namely the German, French, Italian or Rumantsch speaking part, with their fascinating and picturesque highlights.

DESTINATIONS INTERNATIONAL

Although not the main target of *incento travel experience*, we also provide tailor made packages for most interesting cultural or adventurous destinations, such as Armenia, Finland, Tunisia and, upon request, Bulgaria, England, France, Germany, India, Italy, Kazakhstan, Morocco, Romania.

INCOMING SERVICES

INCOMING - OUR MAIN TARGET

Most travel agents are 'outbound' - that is, they send their customers out of the country on holidays abroad. An '*inbound*' or '*incoming agent*', on the other hand, welcomes customers from abroad, providing them with services in the country where he is based. Traditionally, incoming agents have worked in the background, providing services to 'outbound' agents on a purely wholesale basis. When your local High street travel agent sells you a package in the Maldives or Bermudas, he is usually relying on an incoming agent over there on the islands. The outbound agent arranges flights and payment; the incoming agent provides accommodation, any kind of activities and transfers on site.

As far as long-haul destinations are concerned, this schema still works although it is beginning to crack. However, the arrival of low-cost short-haul airlines means that the old order has imploded: the customers can now find, book and pay for their own flight. They can now organize their holidays without the outbound agent ... even to the point of hiring cars, booking hotels and arranging activities abroad. Does this mean that the incoming agent is as obsolete as the outgoing one? Probably not so and for a number of reasons: firstly the incoming agent lives and works in the country, therefore he knows more about what to see, what hotels to avoid, which ski or golf resorts are good etc. Secondly, he has built up a relationship with his supplier (car hire, transfers, hotels, activities) which means getting a better price than you would get. The result is that he can create and market packages as cheap as (or cheaper) than you could ... sparing you the time and guaranteeing you quality accommodation and service.

incento travel experience as a 'liaison agency' may not sell airline tickets but may book, sell or organise any tourism-related product once the customer is in Switzerland.

CONCIERGE SERVICE

OUR PERSONALISED SERVICES

For fastidious international customers who rely on privacy and discretion, we offer a „Full Incoming Service“ for a pleasant and stress-free stay in Switzerland.

Whether you need a private limousine transfer, hotel or restaurant reservations, or are looking for a summer or winter residence in the

Swiss Alps, *incento travel experience* might be the right partner. We are also prepared to organise private shopping presentations, helicopters or aircrafts (i.e. for scenic flights over the Alps). And perhaps you are looking for additional staff such as Personal Security (male, female), Nanny, Medical Assistance, Interpreter, Guide, etc. Finally, it will be our pleasure to take care of all other requirements for a comfortable vacation in both summer and winter.

TOURS TO THE TOP SPOTS

PRIVATE GUIDED SWISS TOURS

Explore Switzerland by a private 'Guided Swiss Tour' with *incento travel experience*. From Zurich to Lugano, from Geneva to Lucerne, from St. Moritz to Interlaken or Zermatt - visit all the popular cities and places of Switzerland. Come and discover the magic of the enchanting Alps and breathtaking lakes along with mighty mountains in this beautiful Central European country called Switzerland. There is much more to discover than the well-known cheeses, chocolates and watches. Not to forget „Heidi and Peter” with their goats and cows ...

Not all visitors to Switzerland have the time to enjoy the country with all its facets for more than one day. Therefore, a full day tour - starting from and ending in Zurich, Geneva, Berne, Basel or Lugano - is the go!

Multiple-day tours offer a huge variety of top spots in Switzerland. It is really a challenge for all visitors to travel from North to South, from East to West through this Central European country. Visit the modern and old sides of the major places, be fascinated by the glaciers and the high peaks of the Swiss Alps, take a Lake or River Cruise and enjoy both culinary highlights in top hotels and restaurants as well as relaxation and well-being. Return back home with a huge bag of good memories ... and come here again!

In certain situations, it is helpful for the guests not to be reliant on standard tours. We will do the utmost to offer some nice destinations for multiple-day tours as from 2 days onwards, either always from the same starting point, i.e. Zurich, or continuing from day to day to different locations.

ADVENTURE

SCENIC FLIGHT WITH VETERAN JU-52

Why not leave the ground? Based at the „Air Force Centre” Duebendorf (near Zurich) since 1983, JU-AIR has given many people the opportunity to enjoy unique flying experiences on board its four Junkers Ju-52 old-timer airplanes, affectionately known in German as „Tante Ju“ („Auntie Ju“). Whether on a sightseeing or charter flight or on one of our adventure flights, the choice of flights – both domestic and international – are exceptionally diverse, so take the chance and fly with us!

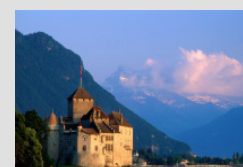
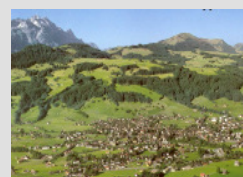
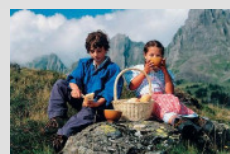
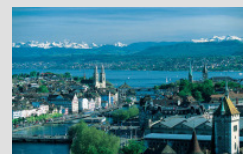
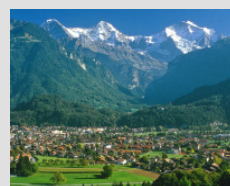
RIDES WITH ARMED BATTLE TANKS

Experience the very special atmosphere on a tank track! First, you practice with an instructor, and then you climb the vehicle and drive „your” tank completely alone. You will probably never forget this adventure.

CULTURE EVENTS

CLASSICAL MUSIC OR JAZZ

May we assist you in organising and preparing an enjoyable event? This includes the ticket reservation as well as the reservation of a hotel of your choice. Furthermore, we can suggest you ideas for a side-program or an exquisite evening dinner in an elegant ambience.



„We do not sell our products by Power Point or similar

...

we offer all services with our heart”